

Friday, August 21, 2009

Mr. Scott Allen  
Bewley Allen Cadillac  
801 E. Main Street  
Alhambra, Ca 91801

Dear Mr. Scott Allen:

Because of the Federal Government's Cash for Clunkers program, I went to different dealerships around Pasadena but did not feel good about the car salesmen. I went to the Pasadena Cadillac Dealership to see about any new cars but I did not really get any help. The salesman thought I was just asking some questions and I felt like I was wasting their time. After this, I really wanted to make the decision to buy the right car. I didn't know whether to choose a Japanese car or an American car so I talked with my friends. A few close friends have had great experiences at Bewley Allen Cadillac for several of their cars. These friends have encouraged me for years to buy a Cadillac but I always thought a Cadillac was fashionable for older men. I thought I was too young to drive a Cadillac. I told myself to visit Bewley Allen to learn about the Cadillac. Last Friday, I visited your dealership and I was greeted by Peter Tee. I immediately felt Peter was very different from the Pasadena Cadillac salesmen. I did not sense any annoyance or disrespect from him. Peter was so warm and nice to me that he felt almost like a brother. I did not understand any CTS, DTS, STS so I asked a couple questions and he could tell that I did not understand cars at all. Peter never even once laughed at me; he just smiled warmly and very patiently explained to me all the differences of Cadillacs. When I arrived home, I received an email from Peter with one car's information. I felt Peter was very trustworthy and I started to seriously think of buying a Cadillac car. The next day, I took my wife with me to visit your dealership. My wife felt the same warmth from Peter as I did and I strongly felt that he was my friend. We let Peter choose a car for us. He found an STS and my wife drove it and we both liked it. Peter really shifted our mind set on our first Cadillac car. We live not too far away from the Pasadena Cadillac Dealership but chose to buy our Cadillac from your dealership because of Peter Tee and the rest of your wonderful staff at Bewley Allen Cadillac Dealership.

Thanks for an excellent car buying experience.

  
Timothy Sun

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