CASEY K. TUNG

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Mr. Scott Allen Bewley Allen Cadillac 801 E. Main Street Alhambra, CA 91801-4055

Dear Mr. Allen:

I purchased a 2008 Lexus LS 460 from your dealership about ten days ago. It was the best car-buying experience I have ever had. I have purchased no less than ten cars over the years for myself and my family at various dealerships in the area but have never experienced such an enjoyable feeling. Your sales staff, Mr. Peter Tee, greeted my wife and me with a genuine smile and respect. He patiently explained to us about the car and guided us for a test drive. During the test drive, he tried to answer most of the questions we asked. For a Cadillac salesman his knowledge on the Lexus was surely impressive. Even the most dreadful part of the car-buying process, price negotiation, was surprisingly easy and quick. Peter did not go back and forth on the price with us. The deal was concluded in about an hour. He called me several times during the past week about the car and a correction on the documentation. I took the car to your dealership this afternoon to sign the corrected papers and he offered me a free wash. I have not experienced the old-fashioned courtesy and sincerity from a car salesman anywhere else. Mr. Tee sure changed my view on the car-buying process.

I am writing to commend Mr. Tee for his professionalism. He not only earned my business but also friendship.

Very truly yours,

casey K Jung

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